

Independent Beauty Consultant Expense Tracking Form

Quarter/Year:	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Annual Total
Products / Sales / Classes					
Product / Section 1 Items					
Customer Product Refunds					
Dovetail Expense					
Hostess Gifts / Section 2 Items					
Non-Recoverable Sales Tax					
Personal Use Product (w/o tax)					
Other					
Total Products / Sales / Classes Expenses					
Communication / Office					
Mary Kay® Personal Web Site Subscription					
Preferred Customer Names					
Dues / Publications					
Letters / Cards					
Office Expenses					
Postage / Freight					
Printing / Copying / Faxing					
Supplies					
Telephone / Long Distance					
Other					
Total Communication / Office Expenses					
Events / Entertainment					
Air / Hotel / Transportation					
Career Conference / Seminar					
Meals / Entertainment					
Other					
Total Events / Entertainment Expenses					
Banking					
Bank Service Charge					
Business Loan Payment					
Credit Card Processing Fees					
Other					
Total Banking Expenses					
Miscellaneous					
Automobile*					
Legal / Accounting Fees					
Debt					
Other					
Other					
Total Miscellaneous Expenses					
Total Expenses					

Not all categories represented above reflect items deductible on your individual tax return. Please consult your personal tax adviser.

*For automobile expenses, you may either itemize your expenses or list your total miles driven.