



Enriching Women's Lives

Welcome to

Mary Kay

The Heart  of Mary Kay - Our Values, Principles, and Culture set us apart:

1. God first, Family second, Career third
2. Go Give Spirit (servant heart)
3. Golden Rule mindset and service
4. "Make Me Feel Important" - the sign around everyone's neck

White's Winners - your MK Friends and Family

We are Champions - living in our power/strengths, serving from our hearts with a giving attitude, and making the world more beautiful by who we are, what we do, and all that we are becoming.

You are in this business FOR yourself - MK fits YOUR life (your goals, schedule, and desires), but not by yourself - I'm excited to team up with you and so is our company and other Winners. #bettogether #strongertogether

A New Beginning for You

As your Director and mentor/coach, I am here for you every step of the way. Call or message me anytime you need to talk, ask questions, or celebrate! I am grateful our journeys have met and blessed to have you on my team!

With Gratitude,





New Consultant Checklist

- Log on to the Consultant Company Website
www.marykayintouch.com



scan here to login

- Download free apps



scan here to access our Boards with our favorite resources & files



scan here to access our BAND connection

- Connect on Social Media

- Create your website, propay account, social media pages

- Attend your weekly Success Event, New Consultant Training

- Schedule your Perfect Start/Power Start

- Open a separate free checking account for your business

- Get supplies for your Starter Kit

- Order your Inventory
build your Great Start bonuses

Notes ... Ideas ... Questions

MK University

Skin Care Confident

Color Confident

Legal Education

Reach for the Stars

Use Mary Kay's formulas for **STAR SUCCESS**

- 3 (\$300 in sales)
- + 3 (3 appointments)
- + 3 (3 interviews) per week



When you order 600 wholesale in a month/sell \$1200 you will be awarded a prize by Mary Kay in addition to building your Great Start Bonuses.

When you order a minimum 1800 wholesale/MK quarter you are a *Star Consultant*

Stars are awarded:

- amazing prizes each quarter or accumulate for bigger prizes depending on your level.
- leads from the company via phone or website searches
- early product ordering privileges
- career recognition

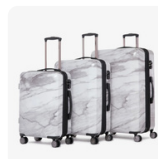
BONUS... once you are a Star with 1,800 wholesale, you get 600 bonus points for each qualified recruit within the quarter and/or you keep selling to move up to higher levels.



Sapphire 1,800
 Ruby 2,400
 Diamond 3,000
 Emerald 3,600
 Pearl 4,800



Quarter 1: June 16 - September 15
 Quarter 2: September 16 - December 15
 Quarter 3: December 16 - March 15
 Quarter 4: March 16 - June 15



Give yourself a Promotion

Move up the Career Path by giving the **GIFT** of the Mary Kay Consultant Opportunity and building your team!

These vouchers represent the different Career Path Positions you can achieve!

Senior Consultant 1-2 active team members, 4% commission

New Team Member 1: _____

New Team Member 2: _____



Star Team Builder 3-4 active team members, 4-8% commission

New Team Member 3: _____

New Team Member 4: _____



Team Leader 5-7 active team members, 9-13% commission

New Team Member 5: _____

New Team Member 6: _____

New Team Member 7: _____



Elite Team Leader 8+ active team members, 9-13% commission

New Team Member 8: _____

New Team Member 9: _____



Grand Achiever

18 active team members, \$26,000 combined wholesale production in 1-4 months



DIQ 8+ active team members, committed to building a unit

New Team Member 10: _____



Sales Director

Grow to a unit of 30 active team members & \$13,500 wholesale production in 1-3 months



Let's have a Great Start!

"How do you get started? By simply beginning. Robert Schuller says that all successful people got their start by starting – something stimulated them to take that first step on a trip that was to become a destiny. I can assure you that you will go nowhere until you start."

Mary Kay



Let's connect and take your next best step!

♡ Mary Kay