

BACHELOR'S DEGREE WEEK 1...TOOLS IN PLACE-

- ★ **Mission/Purpose/Why**
 - How are you Enriching Women's Lives?

- ★ **Personal & Mary Kay Goal/Dream**
 - Personal Goal/Dream-where will I see it daily/nightly?
 - Mary Kay Goal/Dream-where will I see it daily/nightly?

- ★ **People List**
 - People I currently know
 - Lead Generation

- ★ **Tools Up-To-Date**
 - Apps-Great Start, My Customers, Skin Analyzer, Catalog, Star
 - Websites-www.marykayintouch.com, www.whiteswinners.com
 - Personal Website
 - ProPay
 - Products-Personal Use, Demo, Inventory, Gift Occasions
 - Business Cards (Labels, Nametag-MKConnections)
 - Samples, Minis
 - Datebook/Electronic Calendar
 - Notebook
 - Binder-Brain Book/Training Information
 - Pocket Folders-6 or 7/Supplies, 12-Money Management, 13-Profiles
 - Dream Box with 31 Days/12 Months/MISC Events

- ★ **Time Management**
 - Weekly Plan Sheet-When will I fill this out/Where will I keep it?
 - 6 Most Important Things To Do List-When & Where will I fill/use it?

- ★ **Money Management**
 - Weekly Accomplishment Sheet turned in/When will I fill out weekly?
 - Business Tracking Register turned in/When will I fill out weekly?
 - Expense Tracker (previous month)/When will I fill out monthly?

- ★ **WINS**
 - YAY ME!

- ★ **Growth Opportunities**
 - GO ME!